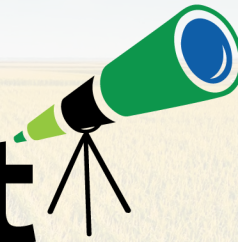


VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

July 2023

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AgVantage Communication Tools

By Theresa Willems, Chief Operating Officer - theresaw@agvantage.com

Thank you to everyone who attended, either in person or virtually, our 2023 National User Conference! We say every year that the most recent conference was the best ever --- but this year's conference really was amazing from start to finish. The content of the sessions, our keynote speakers, the welcome reception, our evening activities and just the joy of being fully together again was all amazing.

We always come away from the conference with a 'message' of sorts from our customers – no matter what the context of that message, we take it to heart and work to act on our customer's suggestions.

This year, the topic often presented to us was concerning communication. Like in real estate where the key to success is 'location, location, location', in our business, it is 'communication, communication, communication'. While we continue to work on innovative ideas to enhance the existing ways we communicate effectively to you, I want to make sure you are taking advantage of what is already available to you. Sometimes we assume (and we all know what that can lead to) that everyone already knows what we have in place, so here is a reminder of two options you can take advantage of today to aid in communication.

First of all, your call records. The core of our support and development tasks centers on our call management system, and therefore our call record numbers. At any given point in time, you can log onto our AgVantage eAgVantage system and see where your calls are at, whether in programming or support, waiting to be assigned or released. This gives you a good overview of where your calls are in our support and development process so you can gain that understanding and knowledge of where your call might be in our workflow. If you do not have access

"We continue to discuss and work towards new ideas and improvements to our communications."

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Call List

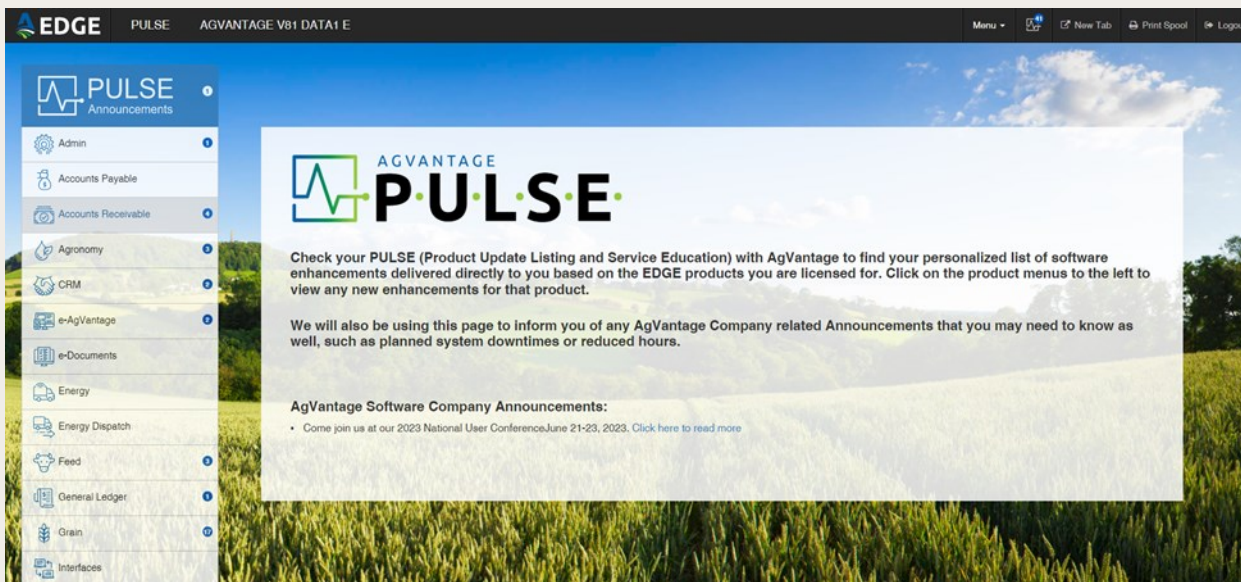
Menu

Start Date: End Date: Product: ALL Refresh Reset

Call Number	Product	Call Abstract	Service Coordinator	Type	Date Opened	Last Updated	Queue
607654	OVERLAY	Email: NEW GRAIN EMPLOYEE SIGNATURE SET UP		CD	07/17/2023	2023-07-17 @ 13:38:00	NEW CALL WORKED BY SUPPORT STAFF
588936	EDGEGL	Edge GL Detail and Inquiry add multi select on individual acct		PE	12/29/2022	2023-07-11 @ 08:17:18	CALL ASSIGNED TO PROGRAMMER
578485	EDGEGL	Add drill down to journal entries GL detail & inquiry		PE	09/12/2022	2023-07-11 @ 08:13:34	RELEASED OR SOON TO BE RELEASED
606934	EDGEFD	email: Edge slow when entering orders		CD	07/10/2023	2023-07-10 @ 12:25:31	NEW CALL WORKED BY SUPPORT STAFF
606837	PCENERGY	By wifi now - problem after update		WC	07/07/2023	2023-07-10 @ 07:49:52	NEW CALL WORKED BY SUPPORT STAFF
564982	EDGESD	Adding salesman restriction by location		PE	04/21/2022	2023-06-30 @ 15:09:26	CALL ASSIGNED TO PROGRAMMER
604336	PRINTER	Printers are randomly slow for all locations there		WC	06/07/2023	2023-06-29 @ 14:52:32	ASSIGNED TO SUPPORT STAFF
594765	EDGESD	Seed inventory report showing data outside of starting date		PE	03/02/2023	2023-06-28 @ 09:58:54	TO BE SCHEDULED FOR FUTURE DEVELOPMENT
591713	EDGESD	seed grower plant totals break down		PE	01/26/2023	2023-06-28 @ 09:49:28	TO BE SCHEDULED FOR FUTURE DEVELOPMENT
597639	EI	Prior balance showing different in CI vs EI payment mode		PE	03/30/2023	2023-06-21 @ 14:50:04	CALL ASSIGNED TO PROGRAMMER
603724	GRAIN	Open grain work order from feed mill		PD	05/31/2023	2023-06-07 @ 14:02:16	ASSIGNED TO SUPPORT STAFF
601489	AR	Discount code being applied to description line items from Agr Order		PD	05/04/2023	2023-05-26 @ 14:25:48	CALL ASSIGNED TO PROGRAMMER
586615	AR	email: Deferred Discounts		PD	12/01/2022	2023-05-26 @ 13:39:42	CALL ASSIGNED TO PROGRAMMER
602908	CI	Don't use a discount date that has no rate		PE	05/22/2023	2023-05-26 @ 10:06:33	TO BE SCHEDULED FOR FUTURE DEVELOPMENT
602866	CI	email: July discount data		10	05/22/2023	2023-05-22 @ 11:04:53	ASSIGNED TO SUPPORT STAFF
591069	MISC	revamp setup		90	01/20/2023	2023-05-10 @ 09:52:52	ASSIGNED TO SUPPORT STAFF
444592	GRAIN	V8.1- Print logo on settlement sheets		PE	10/15/2018	2023-04-23 @ 17:23:21	TO BE SCHEDULED FOR FUTURE DEVELOPMENT

to this feature today, please let us know and we will be happy to get your company set up to see this information.

AgVantage also has recently developed a fantastic way to communicate Edge program fixes and enhancements to our customers. You may have already heard of PULSE and hopefully you are already taking AgVantage of it! PULSE is a way through Edge that end users can find out about the latest features and offerings AgVantage has released to make sure you are taking advantage of all the new features Edge has made available to you. The PULSE Notifications appear right from your home screen in Edge. This feature must be turned on for an end user by your company AgVantage Administrator, and you will only get PULSE notifications for those package areas you are licenses to but the information presented in PULSE is priceless so you can stay up to date on all the features and program changes that come your way each week. If you are not able to see PULSE notifications on your Edge session, please talk to your company AgVantage Administrator or the AgVantage support team and we can assist you in that process of getting you setup for PULSE notifications.



We continue to discuss and work towards new ideas and improvements to our communications. You can be assured we are not done refining our processes to keep our customers better informed!

Have a great rest of your summer!
Theresa



2023 National Conference Recap

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

What a fantastic 2023 National Conference we had! Thank you to all who participated as customers, guests, business partners and speakers. You made this a successful event for all who attended virtually and in-person.



AgVantage Team. Michelle Blomberg kicked off this amazing conference with her fantastic stories of the People, Power, and Possibilities at AgVantage. She talked about the past, present and future while you could witness the products they offer and her team of leaders that will take AgVantage into a bright future ahead.

Guest Speakers. Sheila Neidert and Tim Gabrielson brought their knowledge and humor to the stage to start each day off right.

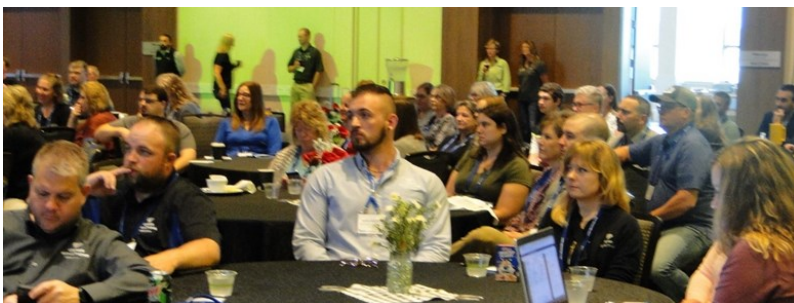


Outstanding Sessions. There were breakout sessions every 75 minutes that shared the new and enhanced features available in every aspect of the Ag Industry including Accounting, IT, Management, Grain, Agronomy, Energy, Seed and Feed.

POCKT. Seeing this AgVantage product made for ranchers and growers gives us all something to be excited about! Being able to offer this to customers is a huge advantage.



Learning from others. One of the many great things that make AgVantage National Conferences the best in the ag industry is the knowledge you gain from each other. Several power users shared their knowledge and skills to help everyone learn and be even more successful.

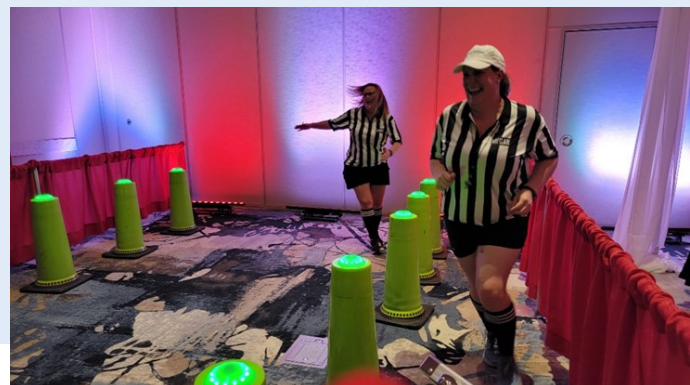


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Canterbury Park Horse Races. AgVantage put on some fun evening events for all to enjoy. Look at these happy faces and derby outfits!



AgVantage Carnival. AgVantage and their Premier Sponsors hosted a vintage Carnival that included fun and games like the frisbee, basketball and ring toss, Plinko, a fortune teller, a guessing booth, intense Jenga games and more carnival games in every corner. There was a scrumptious pig roast, with other carnival food and prizes galore. Tim Gabrielson was the master of ceremonies and shared more of his amazing magic.



If you have not received your CPE Credits Certificate from me, email me and I will send that to you.

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Save the date

AgVantage 2024 National Conference will be June 19-21 at the Mall of America.

AgVantage Executives

March 6-8, 2024 Savannah Georgia

Plan to join us for wonderful southern food and hospitality beginning on the evening of March 6th at the JW Marriott. Thursday through Friday morning will be full of knowledge and opportunities to learn from other agri business leaders. Fun events exploring Savannah are being planned for Thursday & Friday. Save the Date!!



New Employee Spotlight!

Hello, I'm Emily Clark and I am joining the AgVantage team as a Customer Service Specialist for Feed and AP. I graduated from Western Illinois University with a degree in Agricultural Science in 2016. After graduating, I started working at a swine company in merchandising and finishing records, then became a lab technician which involved testing for different swine diseases.

I currently live outside of Basco, IL with my husband, Grant, and our dog, Sage. We love to spend our time playing golf, taking Sage on various adventures, or just hanging out with family and friends.

I am very excited to be a part of this team and look forward to meeting and assisting our customers.





Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - elisem@agvantage.com

Hello everyone!

Here is an overview of our upcoming month's eTraining class schedule **. Please take a moment to view our eTraining calendar via the link below and follow directions to register for any of our eTraining classes*.

https://www.supersaas.com/schedule/agvantage/AgVantage_E-Training_Schedule

Wednesday 8/9

10am—12pm CST

Edge Agronomy

2pm—4pm CST

PC Energy

Thursday 8/10

10am—12pm CST

PC Invoicing

2pm—4pm CST

Grain Discount Schedules

Wednesday 8/23

10am—11am CST

Edge V8.1 General Ledger

2pm—4pm CST

Edge Energy

Thursday 8/24

10am—12pm CST

V8.1 Edge Inventory Q&A

2pm—4pm CST

AgVantage 8.1 & Edge—New Features

Wednesday 8/16

10am—12pm CST

Booking & Prepay

2pm—4pm CST

eAgVantage: Commodity DPR

Thursday 8/17

10am—11am CST

Edge Accounts Payable

*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

<https://www.agvantage.com/Services.html>



Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com



Credit Operations Portal

Available August 1

Contact AgVantage Support for more details

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

ACH

Program to separate CCD & PPD payment types (561593)
AR ACH file layout adding information for WEB payments (582158)

Agronomy App

Add remaining acres in orders summary (597170)

Accounts Payable

BMO Harris Bank positive pay and check reconciliation (458684)

Add CCD format on ACH files (577043)

Accounts Receivable

Prevent using split groups with more than 15 customers (576776)

Invoice with multiple headers, balance not correct on screen when invoice is paid off (576924)

Customer Relationship Management

Send email notification when document is signed (567197)
Added a confirmation screen to communications (590524)

Edge Accounts Payable

Invoice entry - add use tax check box (562088)
Show purchase order number on IR detail window in AP Invoice Entry (588072)

Invoice - auto recalculate extended amount (591538)

Open payables - auto fill dates (592962)

New - vendor payment report (593630)

New - use tax report (602774)

Edge Accounts Receivable

Balance and invoice - setup to display with different flags (447333)

Apply credit transactions (510076)

Create a batch of ACH payments (510093)

Booking total in balances & Invoices - select open contract balances (539645)

Summarized contract list - add FLC filter (565070)

Upload prices from Excel, drop file on Edge screen (590070)

Customer Excel export - exporting white space (599069)

Add create ACH bank file to Edge AR menu (599813)

Edge Energy

Add user field to energy comments (573532)

Show leased/owned, tank type, & Del Type on tank portal (579911)

Add customer balance and activity lookup to energy portal (593059)

Edge Feed

Apply a ship to on a feed order (561667)

Edge General Ledger

General ledger detail selected accounts w/ CSV option (518333)

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Edge Grain

- Add activate features (381663)
- Add ability to override fuel surcharges during settlement (385389)
- Display list of summarized hauling transactions (408303)
- Maintain hauling transactions (408304)
- Select & transfer hauling transactions to accounts payable (408305)
- Archive hauling transactions (408306)
- Add CSV option to contract valuation report (587595)
- Settlement checks report - ability to type in customer name in customer box (600206)
- Lot information - ability to type name in customer box (600208)
- Lien Info - ability to type customer name in box (600211)
- Maintain current BOT prices - ability to enter name in terminal field (600224)
- Sales default information - ability to enter name in terminal number field (600228)
- Transfer loads - ability to search customer number in customer field (600235)
- Add open grower trades report index (600320)

Edge Inventory

- Inventory blend adjustment add item description name (598868)

Edge Patronage

- Estate checks - assign tally numbers to checks (493273)
- Prior year - create equity redemption data (493275)
- Prior year redemption - print equity redemption report (493276)
- Prior year distribution - remove select patrons from redemption data (493277)

Edge Invoicing

- Add option to charge credit card fee on a cash sale (478830)
- Restricted Licenses - VFD (485162)
- Feed medication in invoice (485175)
- Convert booking to prepay (486671)
- Select tank for energy products (502224)
- Option to enter in scale tickets when importing agronomy orders (512812)
- Booking contract with quantity only - No unit price (558976)
- Clover Connect signature pad setup (560626)
- Allow changes to 100% of blend order and before splitting (565023)
- Allow change/select of contract number after contract chooser is gone (565028)
- Add budget transactions (571700)
- Display blend order location on agronomy order list (575963)
- Hyper link on invoice number in payment mode (578777)
- Show ACH information in customer information drop down (585142)
- Bring seed comments over to the invoice (593030)
- Total plant food information not printing on invoices when print flag = Y (597558)
- Delete an unmerged contract (599061)

Grain

- Separate grower trades for hybrid contracts on position (596927)
- Activate features - lot processing grade factor (599523)
- Quick contract entry - allow user to type name in customer field (600205)
- Minnesota required change on printed credit contracts - by July 1, 2023 (604970)

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Interfaces

- Add payment on account to REST API for POCKT (562944)
- Create field boundary endpoints in Rest API (564983)
- TAMS2 shut off check in INI file (581662)
- In deferred payments/{ID} remove data that is not tied to valid data (602090)
- Add debit indicator to Clover API calls (602685)
- Adding customer for FHO to passport sale - Passport update required (598250)

PC Grain Scale

- Add flag to restrict user from manually entering a lot (519660)
- Enhancements to reduced width ticket (537796)
- Flag to not print grade information on sales tickets (538541)
- Added additional fields to pit monitor (542446)
- Populate transfer location names in pit monitor (546168)
- Add split group to create lot screen (548836)
- Determine if lots are loaded based on Crop (562360)

PC Invoicing

- Shipping document use CDMS data (560711)
- Print pesticide license information on receipt layout (570670)
- Add support for scanning drivers licenses (575197)
- Add option to charge credit card fee on sales (576605)

POCKT

- Implement menu authorities (552952)
- Ability to register new account and recover password in POCKT (561495)
- Add loading screens and excel exports to all menus (572168)
- Add loading screens and excel exports to all menus (596503)

Patronage

- Void a current year distribution and prior year check (333260)
- Activity report error after removing all activity (587465)

Remember to check your PULSE for more details on these Edge product enhancements.

